

Neil Robinson & Associates

It's a local thing...

NR&A Personal Associate Agent

Are you...

- An estate agent? Perhaps a Senior Negotiator, Branch Manager or Area manager?
- Otherwise experienced or knowledgeable about property sales and/or lettings?

Do you...

- Love your job, but not who you're working for?
- Know a particular area inside out, and enjoy working in that area?
- Wish you could earn more money, and get better recognition and reward for your efforts?
- Wish you could work for yourself, but with someone backing you, with support and systems, without the burden of a heavy cost base?

If you answer 'yes' to the above, then we would love to talk to you.

We believe that estate agency should be a local, community focused service, and this ethos is at the heart of what we do at NR&A. We're not interested in being a 'big' company; rather, we see ourselves as a collection of small, community focused, local businesses, run by local people with local knowledge and expertise.

Neither are we interested in massive hierarchies with layers of middle management and hundreds of employees; we'd rather work with people who are motivated and focused on building up their businesses through a culture of empowerment - to work in a way that best serves their community. There's no "corporate" ethos, here, and no 'one size fits all' solutions that render many of the corporates bland and soulless.

We believe that, in estate agency, outstanding service can only be delivered by people who are rooted within that community, and are passionate about what they do. Incentivised, but not brow-beaten; encouraged by experienced colleagues who have 'been there' and have a vested interest, not ordered about by commission driven corporate 'area manager' types.

Our aim is to grow by assembling a team of **Personal Associate Agents** delivering a personal, tailored service to serious sellers and landlords, by nurturing relationships, growing by word of mouth, and proving that the local way is the best way.

We'll give you expert training in marketing, valuations, canvassing, viewings and theory, and we'll give you a head start with all the materials and software you need in order to start winning instructions and doing deals. We want great people, so we can build a great network of local, Personal Associate Agents.

We would love you to earn at around £50,000 per annum by offering an outstanding, personal & local service. As it's your business, there's some risk attached, but it's much smaller than the risk associated with the traditional way of starting in estate agency. For a start, the startup and ongoing costs are much lower, yet our established brand and support network will give you the edge in winning those instructions. Your personal touch, will ensure you keep them.